

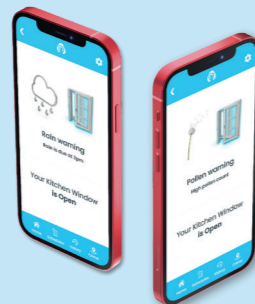
Kubu Features & Benefits

Smart Sensors



- See at a glance if your doors and windows are: Locked, Unlocked, Open, Closed or even in Vent Mode.
- Low Maintenance
- Calibration FREE
- Tamper detection built in
- Completely concealed

Smart Alerts



- SureSecure™ geofence alerts.
- Share sensor status with family, friends, carers, landlords...
- Scheduled notifications.
- Under-attack alerts*
- Lifestyle enhancement alerts*

* Coming 2023

Smart Control



- Fully smart-home integrated.
- Works with most major smart-tech brands.
- Control heating, lighting or other devices with the turn of a key, or the opening of a window.

Smart Benefits



- 10-Year mechanical warranty.
- Smart Security Guarantee worth £2000!
- Can offer a reduction on home insurance premiums through Locket Smart Insurance.

Benefits of Fitting Kubu

No Additional Work

By fitting doors and windows that 'Work with Kubu®' there is no additional work at the point of installation for your fitter.

Fit it. Forget it.

Kubu sensors are completely concealed, so do not alter the appearance of your customers new products. It is also calibration free, so it just works.

Tried and Trusted

Kubu has been live in consumers' homes for over 3 years. Our platform is incredibly stable and is backed by some of the most trusted hardware manufacturers in the UK.

Zero-Hassle Upsell

Our in-house support is the first point of call for your customers, so you can be a smart installer, without the headache of supporting it if there's an issue.

Future-Proof Homes

Consumers are starting to demand smart tech to monitor their Smart homes. With Kubu you can cover their requirements, and make sure you are not left behind.

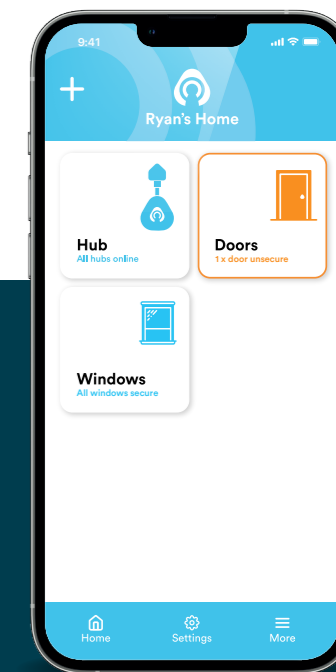
WIN more sales!

Whether you are selling a single door, or a whole house fit out, Kubu is a differentiator that will help you stand out from your competition.



What is the Kubu Pro Installer Scheme?

Becoming a Kubu Pro installer will allow you to offer your customers a simple, affordable and smart upgrade for their purchase, giving you a point of difference over your competitors and helping you to WIN the sale.



For technical information about Kubu Smart Security, please contact us on the below.

Visit: getkubu.com

Email: support@getkubu.com

Call: 0330 555 9545



For sales enquiries, please contact:



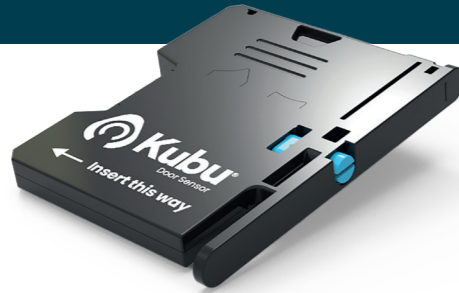
7 Murraysgate Ind. Estate,
Whitburn, West Lothian,
EH47 0LE

Call: 01501 643 100



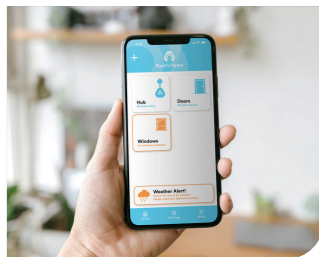
Smart Sensors for Doors

Our first-of-its-kind door sensor, fits seamlessly into a door lock that “Work’s with Kubu®”, remaining completely concealed to maintain the aesthetics of the door, while adding the benefits of Smart technology.



Smart Sensors for Windows

Our revolutionary ‘Floating’ Window Sensor is designed to work hand in hand with a multi-point lock that ‘Works with Kubu®’, to provide second-to-none physical security, with the added benefit of Smart technology.



Sales and Marketing Support

The Kubu® Pro Installer Scheme

The Kubu® Pro Installer scheme is designed to provide you with all of the training, sales and marketing tools you will need to efficiently sell, supply and fit Kubu® Smart Security for your customers.



Kubu® Registered Installers

As a Kubu® Registered Installer you can promote that your doors and windows ‘Work with Kubu®’ without the commitment of supplying kits direct to the consumer.

You simply install the doors and windows as normal and Kubu® will pick up the rest.

Kubu® Pro Installers

The Kubu® Pro Installer scheme is for installers that want to benefit from supplying smart technology to the homeowner, but also want to benefit from increased sales and profit from selling and fitting Kubu sensors.

| | Listed Installer | Pro Installer |
|---|------------------|---------------|
| Marketing assets | ✓ | ✓ |
| Access to the Kubu® media kit | ✓ | ✓ |
| Promoted as a Kubu® Installer on our consumer website | ✓ | PRO |
| Dummy/demo kits for showroom | ✓ | ✓ |
| Staff training and certification | ✓ | ✓ |
| Pre-printed marketing material | ✓ | ✓ |
| Over-branded marketing material | | ✓ |
| Bespoke brand videos | | ✓ |
| Showroom setup and/or portable samples supplied | | ✓ |
| Installer Sell-through Promotions | | ✓ |
| Trade Pricing for Kubu® sensors | | ✓ |

Using Kubu as a Sales Tool

The 3 Levels to Smart as Standard

Consumers are starting to expect Smart technology throughout their homes, from TVs to heating systems, and their windows and doors are no exception. In the coming years, Smart windows and doors will be the norm and most (if not all) sales will include a smart solution of one kind or another.

To help you on your journey to becoming a Smart Installer, here are some ideas on how YOU could use Kubu Smart Sensor technology to boost your sales.

| | Sales Concept | What our customers say: |
|------------------|--|---|
| Listed Installer | Level 1 Works with Kubu You sell windows and doors that “Work with Kubu” and leave all sensor supply to us. | “To begin with we’re going to market our products as working with Kubu as a differentiator for our business, and then look at offering it as standard in the future.” Rezena Welbourn Pilgrim Windows & Doors |
| | Level 2 Quote with Kubu You add Kubu sensors to your quotes as an upsell or added extra, then supply the sensors and benefit from additional profit too. | “We’re going to use Kubu as a deal closer, by adding the sensors in to our quotes. If the customer doesn’t pick it up at the first try, we plan to upsell at handover too.” Laura Molineux Hayley Windows |
| Pro Installer | Level 3 Comes with Kubu You include Kubu sensors in the price of your windows and doors, creating a product that is Smart as Standard, cementing your business as a forward thinking Smart Installer, and helping you to convert more quotes to sales. | “We want to be known for being forward thinking as a Smart Installer. We will be including Kubu sensors AND consumer activation with every product we sell - all included in the price.” Liam Hulme Global Windows |